# PAKISTAN STOCK MARKET FUND





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# **FUND'S INFORMATION**

#### **Management Company**

Arif Habib Investments Limited Arif Habib Centre, 23 M. T. Khan Road, Karachi -74000.

#### **Board of Directors of the Management Company**

Mr. Muhammad Shafi Malik Chairman Mr. Nasim Beg Chief Executive Director Syed Ajaz Ahmed Mr. Sirajuddin Cassim Director Director Mr. Muhammad Akmal Jameel Mr. Muhammad Kashif Director Mr. S. Gulrez Yazdani Director Mr. Samad A.Habib Director

#### Company Secretary & CFO of the Management Company

Mr. Zeeshan

#### **Audit Committee**

Mr. Muhammad Shafi Malik Chairman
Syed Ajaz Ahmed Member
Mr. Muhammad Akmal Jameel Member
Mr. Samad A.Habib Member

#### **Trustee**

Central Depository Company of Pakistan Limited (CDC) CDC House, 99-B, S.M.C.H.S Main Shahrah-e-faisal, Karachi.

#### **Bankers**

Summit Bank Limited (formerly: Arif Habib Bank Limited)

Allied Bank Limited

Bank Alfalah Limited

Habib Metropolitan Bank Limited

MCB Bank Limited

Meezan Bank Limited

Sone

MCB Habib Limited

Meezan Bank Limited

Habib Standard Chartered Bank (Pakistan) Limited

Aska

### Auditors

KPMG Taseer Hadi & Co Chartered Accountants 1st Floor, Sheikh Sultan Trust Building No. 2 Beaumont Road, Karachi - 75530

#### Legal Adviser

M/s. Bawaney & Partners 404, Beaumont Plaza, 6-CL-10, Beaumont Road, Civil Lines, Karachi-75530

#### Registrar

M/s. Gangjees Registrar Services (Pvt.) Limited. Room No. 516, Clifton Centre, Kehkashan, Clifton, Karachi.

#### Rating

PACRA: 4-Star (Normal) PACRA: 4-Star (Long Term)

PACRA: AM2 (Positive Outlook) - Management Quality Rating assigned to Management Company

Habib Bank Limited

Askari Commercial Bank Limited

# REPORT OF THE DIRECTORS OF THE MANAGEMENT COMPANY FOR THE NINE MONTHS ENDED MARCH 31, 2011

The Board of Directors of Arif Habib Investments Limited, the Management Company of Pakistan Stock Market Fund (PSM) is pleased to present its Report together with the Condensed Interim Financial Statements for the nine months ended 31st March 2011.

### **Fund Objective**

The objective of the fund is to provide investors long term capital appreciation from its investment in Pakistani equities.

#### **Fund Profile**

Pakistan Stock Market Fund (PSM) is an open end equity fund that invests in quality stocks listed in Pakistan.

The fund is actively managed and fundamental research drives the investment process. Fundamental outlook of sectors/companies and DCF (discounted cash flow) valuations are the primary factors in sectors' allocation and stock selection. Major portion of the fund's portfolio is invested in high quality liquid stocks. The funds which are not invested in equities are required to be kept in bank deposits and short-term money market instruments/ placements.

PSM is a long only fund and cannot undertake leveraged investments.

#### Fund Performance during the nine months ended 31st March 2011

The Net Assets of the Fund as at 31st March 2011 stood at Rs 1,358.67 million as compared to Rs 1,841.34 million as at 30th June 2010, registering a decrease of 26.21%. The reduction was driven by investors seeking to reduce equity exposure.

The Net Asset Value (NAV) per unit as at 31st March 2011 was Rs 61.74 as compared to opening Ex NAV of Rs. 49.64 per unit as at 30th June 2010, registering an increase of Rs 12.10 per unit during the period.

### **Future Outlook**

Future Outlook and Fund Performance is fully explained in Fund Manager Report attached to this report.

FOR THE SIX MONTHS ENDED DECEMBER 31, 2010

#### REPORT OF THE DIRECTORS OF THE MANAGEMENT COMPANY

# Acknowledgement

The Board of Directors of the Management Company is thankful to the valued investors of the Fund for their reliance and trust in Arif Habib Investments Limited. The Board also likes to thank the Securities and Exchange Commission of Pakistan, State Bank of Pakistan, Central Depository Company of Pakistan Limited (the Trustee of the Fund) and the management of the Karachi Stock Exchange for their continued cooperation and support.

The Board also acknowledges the efforts put in by the team of the Management Company for the growth and meticulous management of the Fund.

For and on behalf of the Board

Karachi April 23, 2011 Nasim Beg
Chief Executive

# REPORT OF THE FUND MANAGER FOR THE QUARTER ENDED MARCH 31, 2011

### **Fund Objective**

The objective of the fund is to provide investors long term capital appreciation from its investment in Pakistani equities.

#### **Fund Profile**

Pakistan Stock Market Fund (PSM) is an open end equity fund that invests in quality stocks listed in Pakistan.

The fund is actively managed and fundamental research drives the investment process. Fundamental outlook of sectors/companies and DCF (discounted cash flow) valuations are the primary factors in sectors' allocation and stock selection. Major portion of the fund's portfolio is high quality liquid stocks. The funds which are not invested in equities are required to be kept in bank deposits and short-term money market instruments/ placements.

PSM is a long only fund. Under the NBFC Rules, it is only allowed to borrow up to 15% of net assets for up to 90 days to meet redemption needs.

### **Fund Performance**

PSM NAV increased 4.63% in 3Q FY11, against a drop of 1.77% in KSE-100 Index. The stock price of Index heavyweight OGDC fell 20.6% during the quarter, resulting in an overall decline in KSE-100 Index. PSM was not invested in OGDC during this time. Moreover, outperformance was also a result of double digit return on some of the key holdings, including Engro, POL, ICI, and FFC, while NML and Searle, also contributed positive returns. Packages, ABL and PSO were major underperformers during this period.

Overall PSM return for 9 months FY11 was 24.38%, compared to 21.47% return for KSE-100 Index.

	PSI	М
	Fund	BM
Jan-11	2.32	2.80
Feb-11	-6.26	-8.66
Mar-11	9.08	4.61
QoQ	4.63	-1.77
FY	24.38	21.47

#### **Asset allocation and Investment Activities**

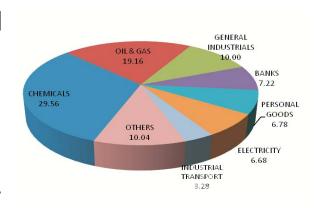
During the quarter in review, there were redemptions worth about 21% of net assets. These redemptions were partially met through sale of the Fund's liquid portfolio. On average, the Fund was 96% invested in equities, with quarter end exposure of 92.71%, compared to 94.60% at end December 2010. Major executions during the quarter (other than to meet redemptions) were as follows:

Fatima Fertilizer: The Fund added exposure in Fatima Fertilizer, keeping in view the commencement of its commercial production and expected ADR issue. At quarter end, PSM had 2.56% exposure in the stock.

Searle: The Fund gradually reduced its holding in Searle as the stock price reached its fair value in the rising equity market.

PSMC: PSM reduced its allocation in the stock amidst concerns over continuous pressure on margins and profitability.

Top 10 holdings on 31st Mar, 20	11
Engro Corp	10.20
Packages Limited	10.00
ICI Pakistan	8.86
Pakistan Oilfields	8.13
Pakistan Petroleum	7.75
Nishat Mills	6.52
Fauji Fertilizer Company	5.72
Allied Bank	5.55
Hub Power Company	3.38
Kot Addu Power Company	3.29



#### **Equity market review**

The KSE 100 index finished the third quarter of current fiscal year (first quarter of 2011) in negative, falling by 1.77% to 11809. The market started 2011 on a positive note with the index gaining 6% by January 18 and touched the level of 12,768 due to higher inflows from foreign investors in index heavy weight stocks. However, the market reversed its course in February, when worsening situation in Egypt and Tunisia led to sharp fall in global equities. The index made its low on February 25 near 11200, before bouncing back in the first week of March after the announcement of MTS implementation.

#### REPORT OF THE FUND MANAGER

Key driver in the index performance remained its heavy weight stock OGDC (24% weight), which has started to retreat and fallen by 27% after peaking at Rs. 185 (intraday high) on January 10. Minus OGDC, majority of other leading stocks finished the quarter with fresh gains. Top performing sectors during the quarter were Fertilizer, Oil & Gas (with the exception of OGDC), Banks and Cement. Foreign investors remained net buyers in Pakistan with net inflow of US\$ 52mn during the quarter, with March seeing an outflow of US\$ 16mn mainly due to selling in OGDC.

Total outstanding leveraged investment in MTS was only Rs 228mn by quarter end (started March 14), an indication of cautious initial response of participants (financees and financiers). During the quarter, average daily turnover increased to 129mn shares compared to 124mn in the second quarter of FY11, however, trading volumes after hitting highs over 200 mn daily in January witnessed a declining trend and had fallen below 100 m daily by March end.

#### Market outlook

We expect the equity market to move in a narrow band ahead of the budget announcement in early June. Given the continuing high fiscal deficit (approximately 6% of GDP) new taxes, withdrawal of tax exemptions and implementation of RGST are on the cards for the next fiscal year. At the same time, inflation remains a key threat in the backdrop of rising commodity prices in particular oil. Therefore, interest rates are expected to remain at elevated levels with policy rate remaining at 14% for the next few months. On relative valuation downside appears to be less for equities as stock prices of major companies are trading in the range of 7x-9x on 2011 earnings. On the basis of consensus forecast, amongst listed sectors, chemicals/fertilizer, oil and gas exploration, cement (select stocks), major banks and FMCGs are expected to show improvement in earnings growth in 2011.

#### **30FY11 Economic Review**

During the third quarter of the fiscal year, pick up in textile exports and higher remittances helped in reducing the pressure from rising international oil prices and keeping the current account deficit in check. The rate of increase in inflation has reduced during the quarter to 13.16% in March compared to 15.45% YoY growth in December, therefore allowing the central bank to keep the discount rate unchanged at 14% during the last two monetary policy reviews. Following the last round of talks with IMF in March, the government has finally taken additional taxation measures to reduce the rising fiscal gap for the current fiscal year.

#### **Fiscal Side**

Given the rising fiscal deficit (2.8% of GDP during 1HFY11 against the full year target of 5.5%), GoP introduced new taxation measures in March which would collect Rs 53 billion through removal of subsidies and/or further taxes on income, imports, agriculture, and domestic sales of zero-rated export-oriented items, while Rs 67 billion is expected to be saved from the government expenditure side. Of Rs53 billion, Rs20 billion will be collected through 15% flood surcharge on income-tax, Rs25 billion revenue will be accumulated through withdrawal of sales tax exemptions on fertilizers, pesticides and tractors, Rs6 billion revenue through increase in special excise duty on imports from 1% - 2.5% and Rs2 billion proceeds from increase in tax on sugar.

Total tax collection from July - February, 2011 summed up to Rs 876 billion against a target of Rs1600 billion for the full FY. With the above mentioned measures, it is now expected that tax revenue target for the current fiscal year is likely to be met. However, given the additional expenditures on last year floods, the fiscal deficit is expected to be higher than the government target of 5.5% for the year ending June 2011.

#### **Inflation**

Inflation figures for 3QFY11 came down considerably from 15.45% YoY in December, 2010 to 13.16% YoY in March 2011. This was due to the following reasons: first, high base-effect of last year starting January, 2010, and second, containment of government borrowing from the SBP within agreed limits. Nonetheless, inflation is expected to edge higher over the next few months given the outlook of an increase in international commodity prices especially oil prices, higher domestic commodity prices with the introduction of 'mini-budget' to enhance the tax base, and expectations of an increase in government borrowing to fund fiscal deficit.

#### **Real Sector**

Large Scale Manufacturing (LSM) figures for July - January 2011 showed an increase of 2.34% over the corresponding period of last year. The growth in manufacturing is restricted to few sectors, with majority of the industries showing decline. Textiles, Pakistan's largest industry having one fourth of the total weight could only increase by 0.6%. Major contribution has come from sugar sector (4.15% weight) showing a growth of 8.1% till January and which is likely to improve further as recent reports suggest that total output of sugar for this year has exceeded 4 m tones compared to only 3.1 m tones in the previous year. Other growth sectors have been automobile production (+16.8%), Pharmaceuticals (+5.8%), chemicals (+3.5%) and leather products (14.2%). All other manufacturing sectors were in decline including Food and beverages (-2%), petroleum products (-6.2%), metal industries (-8.1%), non metallic minerals (-11.8%), fertilizers (-7.2%) and cement (-10.6%).

#### **External Side**

External sector continued to post encouraging figures in 3QFY11. Current Account Deficit (CAD) from July - February, 2011 equaled US\$98 million against US\$3027 million deficit in the same period of preceding year, thus showing a decrease of almost 97%. This is explained by an improvement in balance on Goods & Services & Income account where deficit decreased from US\$11.2 billion in July-February, 2010, to US\$9.9 billion in the same period of current FY. Remittances also played a key role in uplifting the CAD as US\$8.02 billion were received from July- March, 2011 against US\$6.54 billion in the corresponding period of last year, thus showing a growth of 22.39%. The SBP expects current account deficit for FY 11 in the range of 1 - 1.5%. Exports from July - March, 2011 were US\$18.1 billion against a US\$14.3 billion exports in the same period last year, posting a robust growth of 26.6% YoY. Textile export was yet once again the major determinant of this growth as US\$9.92 billion was contributed by textiles. Imports for the same period equaled US\$29.1 billion against US\$ 25.1 billion in the first 9 months of last FY. This translates into a growth 15.97%. Petroleum group imports stood at US\$8.15 billion from July - March, 2011 showing a growth of 11%. Forex reserves YtD (March19th, 2011) closed at US\$17.5 billion against US\$16.75 billion at the end of FY10.

Moreover, Asian Development Bank approved a US\$650 million loan which will be used to build the damaged infrastructure due to the floods which hit the country early FY11.

# CONDENSED INTERIM STATEMENT OF ASSETS AND LIABILITIES AS AT 31 MARCH 2011

	Note	31 March 2011 Unaudited	30 June 2010 Audited
		(Rupees i	n '000)
ASSETS			
Balances with banks		80,558	13,780
Receivable against sale of investments		5,388	51,925
Receivable against sale of units		105	2,669
Investments	5	1,259,566	1,779,291
Dividend and markup receivable		12,214	503
Advances, deposits, prepayments and other receivables		7,082	4,218
Total assets		1,364,913	1,852,386
LIABILITIES	Ī		
Payable to Management Company		2,491	3,465
Payable to Central Depository Company of Pakistan Limited - Trustee		197	242
Payable to Securities and Exchange Commission of Pakistan		1,182	2,050
Payable on redemption of units		76	1,580
Accrued expenses and other liabilities		2,296	3,709
Total liabilities		6,242	11,046
NET ASSETS		1,358,671	1,841,340
Unit holders' funds (As per statement attached)	;	1,358,671	1,841,340
CONTINGENCIES AND COMMITMENTS	6		
		(Number o	of units)
Number of units in Issue	;	22,007,802	31,028,566
		(Rupe	ees)
NET ASSET VALUE PER UNIT	:	61.74	59.34

The annexed notes 1 to 9 form an integral part of these condensed interim financial statements.

For Arif Habib Investments Limited (Management Company)

# CONDENSED INTERIM INCOME STATEMENT (UNAUDITED) FOR THE NINE MONTHS AND QUARTER ENDED 31 MARCH 2011

The color of the management Company   Central Depositor Company of Pakistan   Linited - Traces   Linited - Linited	Note	Nine month 31 Mar		Quarter e 31 Mar	
Capital gain on sale of investments	•				
Capital gain on sale of investments		(Rupees in	ı '000)	(Rupees in	'000)
Dividend income   16.464   80,758   20,805   28,480   1,970   2,948   1,970   2,948   1,970   2,948   1,039   2,535   1,000me from placement with financial institutions   2,943   20,288   1,039   2,535   1,000me from placement with financial institutions   - 7,2484   - 5,067   217,077   355,116   74,397   83,420   1,000me	INCOME				
Dividend income   16.464   80,758   20,805   28,480   1,970   2,948   1,970   2,948   1,970   2,948   1,039   2,535   1,000me from placement with financial institutions   2,943   20,288   1,039   2,535   1,000me from placement with financial institutions   - 7,2484   - 5,067   217,077   355,116   74,397   83,420   1,000me	Capital gain on sale of investments	134,126	243,149	52,744	46,008
Profit on bank deposits		61,646	80,758	20,805	28,480
Income from placement with financial institutions   - 7,848   - 5,067   Impairment loss in investment classified as 'available for sale'   5.7   (774)   (1,101)   (572)   (640)   (640)   (38,731)   (22,474)   (1,101)   (572)   (640)   (640)   (1,391)   (2,943)   (	Income from investment in government securities	19,766	4,174	381	1,970
Impairment loss in investment classified as 'available for sale'   5.7   (774)   (1,101)   (572)   (640)   217,707   355,116   74,397   83,420	Profit on bank deposits	2,943	20,288	1,039	2,535
Net unrealised appreciation / (diminution) in value of investments classified as 'at fair value through profit or loss'   177,308   255,059   (11,391)   (2,943)	*	-		-	,
Net unrealised appreciation / (diminution) in value of investments classified as 'at fair value through profit or loss'   177,308   255,059   (11,391)   (2,943)	Impairment loss in investment classified as 'available for sale' 5.7	_ ` /			
Investments classified as 'at fair value through profit or loss'   177,308   255,059   (11,391)   (2,943)		217,707	355,116	74,397	83,420
Total income   395,015   610,175   63,006   80,477	Net unrealised appreciation / (diminution) in value of				
Remuneration of the Management Company   Remuneration of Central Depository Company of Pakistan   Limited - Trustee   1.983   2.394   608   796   79	investments classified as 'at fair value through profit or loss'	177,308	255,059	(11,391)	(2,943)
Remuneration of the Management Company   Remuneration of Central Depository Company of Pakistan   Limited - Trustee   1,983   2,394   608   796	Total income	395,015	610,175	63,006	80,477
Remuneration of Central Depository Company of Pakistan   1,983   2,394   608   796	EXPENSES				
Remuneration of Central Depository Company of Pakistan   1,983   2,394   608   796	Remuneration of the Management Company	24,657	32,856	7,175	10,979
Annual fee - Securities and Exchange Commission of Pakistan Securities transaction cost Securities transaction cost Settlement and bank charges Securities and subscriptions Settlement and bank charges Sees and subscriptions Legal and professional charges To 156 156 51 51 51 Legal and professional charges To 188 Fees and subscriptions Legal and professional charges To 189 25 15 Auditors' remuneration Total expenses Total ex	Remuneration of Central Depository Company of Pakistan				
Securities transaction cost   2,628   4,373   1,011   1,230	Limited - Trustee	· / I I	,		
Settlement and bank charges   716	· ·	1,182		341	522
Tees and subscriptions		· · · · · · · · · · · · · · · · · · ·	,	, .	
Legal and professional charges Auditors' remuneration Printing and related cost Total expenses  300 225 225 280 96 113  Total expenses  31,922 42,425 9,587 13,946  Net income from operating activities  363,093 567,750 53,419 66,531  Element of (loss) and capital (losses) included in the prices of units issued less those in units redeemed forming part of income  (60,998) (40,954) (38,731) (22,474)  Net income for the period before taxation  Net element of loss and capital losses included in prices of units issued less those in units redeemed - amount representing unrealised diminution / appreciation  Net element of loss and capital losses included in prices of units issued less those in units redeemed - amount representing unrealised diminution / appreciation  (19,963)  Net unrealised (diminution) / appreciation in fair value of investments classified as available for sale  (13,025) 38,039 8,450 2,433	e e e e e e e e e e e e e e e e e e e				
Auditors' remuneration Printing and related cost  Total expenses  31,922  42,425  9,587  13,946  Net income from operating activities  363,093  567,750  53,419  66,531  Element of (loss) and capital (losses) included in the prices of units issued less those in units redeemed forming part of income  (60,998)  (40,954)  (38,731)  (22,474)  Net income for the period before taxation  302,095  526,796  14,688  44,057  Other comprehensive (loss) /income for the period  Net element of loss and capital losses included in prices of units issued less those in units redeemed - amount representing unrealised diminution / appreciation  (19,963)  Net unrealised (diminution) / appreciation in fair value of investments classified as available for sale  (13,025)  38,039  8,450  2,433	*			-	-
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representing unrealised diminution / appreciation (19,963) (15,301) (15,052) (6,853)  Net unrealised (diminution) / appreciation in fair value of investments classified as available for sale (13,025) 38,039 8,450 2,433	Net element of loss and capital losses included in				
Net unrealised (diminution) / appreciation in fair value of investments classified as available for sale (13,025) 38,039 8,450 2,433	prices of units issued less those in units redeemed - amount				
investments classified as available for sale (13,025) 38,039 8,450 2,433	representing unrealised diminution / appreciation	(19,963)	(15,301)	(15,052)	(6,853)
	, 11				
Total comprehensive income for the period         269,107         549,534         8,086         39,637	investments classified as available for sale	(13,025)	38,039	8,450	2,433
	Total comprehensive income for the period	269,107	549,534	8,086	39,637

The annexed notes 1 to 9 form an integral part of these condensed interim financial statements.

For Arif Habib Investments Limited (Management Company)

# CONDENSED INTERIM DISTRIBUTION STATEMENT (UNAUDITED) FOR THE NINE MONTHS AND QUARTER ENDED 31 MARCH 2011

	Nine montl		Quarter	
	31 Ma	rch	31 Ma	rch
	2011	2010	2011	2010
	(Rupees i	n '000)	(Rupees i	n '000)
Undistributed income / accumulated (losses)				
brought forward	202,333	(159,341)	183,852	314,950
Final distribution at the rate of Rs. 9.7 per unit for				
the year ended 30 June 2010 - Date of distribution:				
05 July 2010 (2009: Nil)				
- Cash distribution	(18,442)	-	-	-
- Issue of bonus units	(282,535)	-	-	-
Net income for the period after taxation	302,095	526,796	14,688	44,057
Element of (loss) and sprital (losses) included in prices				
Element of (loss) and capital (losses) included in prices				
of units issued less those in units redeemed - part of	(10.0(2)	(15.201)	(15.053)	(6.953)
unit holders' fund	(19,963)	(15,301)	(15,052)	(6,853)
	(18,845)	511,495	(364)	37,204
Undistributed income carried forward	183,488	352,154	183,488	352,154
•				

The annexed notes 1 to 9 form an integral part of these condensed interim financial statements.

# For Arif Habib Investments Limited (Management Company)

# CONDENSED INTERIM CASH FLOW STATEMENT (UNAUDITED) FOR THE NINE MONTHS AND QUARTER ENDED 31 MARCH 2011

	Nine montl 31 Ma		Quarter o	
	2011	2010	2011	2010
	(Rupees i	n '000)	(Rupees in	1 '000)
CASH FLOWS FROM OPERATING ACTIVITIES	***	50 ( 50 (	11.00	44.055
Net income for the period before taxation	302,095	526,796	14,688	44,057
Adjustments				
Net unrealised (appreciation) / diminution in value of				
investments classified as at 'fair value through profit or loss'	(177,308)	(255,059)	11,391	2,943
Element of loss and capital losses included in				
the prices of units issued less those in units redeemed	60,998	40,954	38,731	22,474
Dividend income	(61,646)	(80,758)	(20,805)	(28,480)
Impairment loss recognised on available for sale investments	774	1,101	572	640
Remuneration of the Management Company	24,657	32,856	7,175	10,979
Remuneration of Central Depository Company of Pakistan	1,983	2,394	608	796
	151,553	268,284	52,360	53,409
Decrease / (increase) in assets				
Investments	683,234	(294,294)	339,263	(314,746)
Loans and Receivables	-	-	-	200,000
Markup receivable	136	3,035	30	1,536
Deposits, prepayments and other receivables	(2,864)	3,859	(3,293)	3,618
Receivable against sale of investments	46,537	(1,329)	(5,388)	(10,249)
	727,043	(288,730)	330,612	(119,842)
(Decrees) / increes in link littles				
(Decrease) / increase in liabilities Payable against purchase of investments	<u> </u>	6,315	(10)	18,674
Paybale to Management Company	(24)	(34)	(19) (24)	(6)
Paybale to Trustee	(24)	7	15	11
Payable to Securities and Exchange Commission of Pakistan	(868)	(427)	341	522
Accrued expenses and other liabilities	(1,413)	(3,534)	(1,543)	522
	(2,305)	2,327	(1,230)	19,723
Remuneration paid to the Management Company	(25,607)	(32,172)	(7,640)	(8,280)
Remuneration paid to Central Depository Company of Pakistan	(2.020)	(0.055)	(500)	(000)
Limited - Trustee	(2,028)	(2,357)	(628)	(800)
Dividend received	49,799	74,788	8,958	16,420
Net cash inflow from / (used in) operating activities	898,455	22,140	382,432	(39,370)
	•	,	•	, , ,
CASH FLOWS FROM FINANCING ACTIVITIES				
Net payments made against redemption / issue of units	(813,235)	(305,413)	(338,891)	(144,602)
Dividend Paid	(18,442)	(205 412)	(229 901)	(144,602)
Net cash used in from financing activities	(831,677)	(305,413)	(338,891)	(144,602)
Net increase / (decrease) in cash and cash equivalents	66,778	(283,273)	43,541	(183,972)
Cash and cash equivalents at the beginning of the period	13,780	364,762	37,017	265,461
Cash and cash equivalents as at 31st March	80,558	81,489	80,558	81,489
······································	00,550	01,707	00,550	01,702

The annexed notes 1 to 9 form an integral part of these condensed interim financial statements.

For Arif Habib Investments Limited (Management Company)

# CONDENSED INTERIM STATEMENT OF MOVEMENT IN UNIT HOLDERS' FUNDS (UNAUDITED) FOR THE NINE MONTHS AND QUARTER ENDED 31 MARCH 2011

	Nine mont 31 Ma		Quarter 31 Ma	
	2011 (Rupees i	2010 in '000)	2011 (Rupees i	2010 in '000)
Net assets at the beginning of the period	1,841,340	1,847,886	1,636,529	2,219,435
Issue of units 6,754,371 ( 2010: 14,997,944 units) and 2,535,411 units (2010: 2,875,943 units) for the nine months and quarter respectively	374,802	878,334	152,179	178,671
Issue 5,691,689 bonus units for the year ended 30 June 2010 (2009: Nil)	282,535	-	-	-
Redemption of 21,466,824 units (2010: 20,078,237 units) and 8,261,722 units (2010: 5,189,280 units) for the nine months and quarter respectively  Element of loss and capital losses included in prices of units issued less those in units redeemed	(1,189,097) (531,760)	(1,188,603) (310,269)	(491,906) (339,727)	(323,664) (144,993)
<ul> <li>amount representing accrued loss and realised capital losses taken to income</li> </ul>	60,998	40,954	38,731	22,474
<ul> <li>amount representing unrealised diminution</li> <li>that forms part of unit holders' fund</li> </ul>	19,963 80,961	15,301 56,255	15,052 53,783	6,853 29,327
Net unrealised (diminution) / appreciation in fair value of investments classified as 'available for sale'	(13,025)	38,039	8,450	2,433
Net unrealised appreciation / (diminution) in fair value of investments classified as 'at fair value through profit or loss	177,308	255,059	(11,391)	(2,943)
Element of (loss) and capital losses included in prices of units issued less those in units redeemed-amount taken to income	(60,998)	(40,954)	(38,731)	(22,474)
Element of (loss) and capital (losses) included in prices of units issued less those in units redeemed- amount that forms part of unit holders'fund	(19,963)	(15,301)	(15,052)	(6,853)
Net other income / (loss) income for the period	185,785	312,691	64,810	69,474
Final distribution at the rate of Rs. 9.7 per unit for the year ended 30 June 2010 - Date of distribution: 05 July 2010 (2009: Nil)  - Cash distribution - Issue of bonus units	(18,442) (282,535)	-	- -	- -
	(31,870)	549,534	(158,346)	39,637
Net assets as at the end of the period	1,358,671	2,143,406	1,358,671	2,143,406

The annexed notes 1 to 9 form an integral part of these condensed interim financial statements.

For Arif Habib Investments Limited (Management Company)

# NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UNAUDITED) FOR THE NINE MONTHS & QUARTER ENDED 31 MARCH 2011

#### 1. LEGAL STATUS AND NATURE OF BUSINESS

Pakistan Stock Market Fund (PSM) was established under a Trust Deed executed between Arif Habib Investments Limited (formerly: Arif Habib Investment Management Limited) as Management Company and Central Depository Company of Pakistan Limited (CDC) as Trustee. The Trust Deed was executed on 23rd October 2001 and was approved by the Securities and Exchange Commission of Pakistan (SECP) on 28th February 2002 in accordance with the Asset Management Companies Rules, 1995 (AMC Rules) [repealed by Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (NBFC Rules)].

The Management Company of the Fund has been licensed to act as an Asset Management Company under NBFC Rules through a certificate of registration issued by SECP. The registered office of the Management Company is situated at Arif habib Centre, 23 M.T Khan Road Karachi, Pakistan.

PSM is an open-ended mutual fund, listed on the Karachi Stock Exchange. Units are offered for public subscription on a continuous basis. The units are transferable and can be redeemed by surrendering them to the Fund.

The Pakistan Credit Rating Agency Limited (PACRA) has assigned management quality rating of 'AM2' (positive outlook) to the Management Company and 4-Star Normal and 4-Star Long Term to the Fund.

The Fund is a stock market fund, which primarily invests in shares of listed companies.

Title to the assets of the Fund is held in the name of Central Depository Company of Pakistan Limited as trustee of the Fund.

#### 2. BASIS OF PRESENTATION

- 2.1 These unaudited condensed interim financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board as are notified under the Companies Ordinance, 1984, The requirements of the Trust Deed, the Non-Banking Finance Companies and Notified Entities Regulations, 2008 (the NBFC Regulations) and directives issued by the Securities and Exchange Commission of Pakistan (SECP). Wherever the requirements of the NBFC Regulations or directives issued by the SECP differ with the requirements of IFRS, the requirements of the NBFC Regulations or the directives issued by the SECP prevail. These financial statements are presented in condensed form in accordance with International Accounting Standard, 34 ""Interim Financial Reporting"". These do not include all the information required for full annual financial statements, and should be read in conjunction with the financial statements of the Fund as at and for the year ended 30 June 2010."
- 2.2 These condensed interim financial statements are unaudited.

#### 3. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies adopted in preparation of these condensed interim financial statements are the same as those applied in the preparation of the annual financial statements of the Fund for the year ended 30 June 2010.

### 4. RISK MANAGEMENT

The Fund's risk management objectives and policies are consistent with those objectives and policies which were disclosed in the financial statements of the period/ year ended 30 June 2010.

#### 5. INVESTMENTS

		(Unaudited)	(Audited)
		31 March	30 June
		2011	2010
		(Rupees	in '000)
At fair Value through profit or loss - held for tarding			
Investment in shares listed in Pakistan	5.1	1,063,573	1,318,785
Investment in government securities	5.2	-	196,691
Available for Sale			
Investment in shares listed in Pakistan	5.3	195,993	263,815
		1,259,566	1,779,291

(Audited)

(Unaudited)

Investment in shares listed in Pakistan - 'at fair value through profit or loss' - held for trading

								:	Market	Market value as a	Paid up
Name of the investee company	As at 1 July 2010	Purchases during the period	Bonus / right issue during the period	Sales during the period	As at 31 March 2011	Cost as at 31 March 2011	Market value as at 31 March 2011	(Diminuition) / appreciation as at 31 March 2011	investments	net assets	shares held as a percentage of total paid up capital of
		N	Number of shares	.es			(Rupees in 000)				
Shares of listed companies - fully paid ordinary shares of Rs. 10 each unless stated otherwise											
OIL & GAS Pakistan Oilfields Limited	545 932	,	,	206 300	239 622	72 039	110 411	38 372	77.8	8 13	0 14
Pakistan Petroleum Limited	718,528	140,000	144,505		498,033	80,537	105,289	24,752	8.36	7.75	0.04
Pakistan State Oil Company Limited	195,350	424,000			161,000	45,280	44,679	(601)		3.29	0.00
CHEMICALS						197,856	260,379	62,523	, ,		
Descon Oxvchem Limited	460.112	1	•	460,112	•	,	,	,	٠	٠	٠
Engro Corporation Limited	972,397	309.880	112.255	721,000	673.532	91.310	138,600	47.290	11.00	10.20	0.17
Fatima Fertilizer Company Limited		2,			2,597,589	32,056	34,756	2,700		2.56	0.13
Fauji Fertilizer Bin Qasim Limited	534,000	•	•	534,000	•	1	1	1		•	•
Fauji Fertilizer Company Limited	523,674	•	•	523,674	•	1	1	1	•	٠	•
I.C.I. Pakistan Limited	411,800	460,950	•	144,119	728,631	104,356	120,355	15,999	9.56	8.86	0.52
Sitara Chemical Industries Limited	268,492	•	13,424	•	281,916	45,186	30,168	(15,018)		2.22	1.32
						272,908	323,879	50,971			
GENERAL INDUSTRIALS Packages Limited	859,318	1	ı	122,552	736,766	109,909	86,872	(23,037)	6.90	6.39	0.87
* * * Managoria Anti-Anti-Anti-Anti-Anti-Anti-Anti-Anti-						109,909	86,872	(23,037)			
TRANSPORTATION  Politten Informational Container											
Terminal Limited	603,607	•	•	1	603,607	29,252	44,510	15,258	3.53	3.28	0.55
						29,252	44,510	15,258			
AUTOMOBILE AND PARTS Pak Suzuki Motor Company Limited	960,189	•	•	436,220	250,876	30,901	17,428	(13,473)	1.38	1.28	0.30
FOOD PRODITCERS					1	102,00	074,11	(13,4/3)			
Nestle Pakistan Limited	55,813	•	•	55,813	,'	•	•	•		•	•
						•	•	•			

								:	Market	Market value as a	Paid up
Name of the investee company	As at 1 July 2010	Purchases during the period	Bonus / right issue during the period	Sales during the period	As at 31 March 2011	Cost as at 31 March 2011	Market value as at 31 March 2011	(Diminuition) / appreciation as at 31 March 2011	investments	net assets	shares held as a percentage of total paid up capital of
		Z 	Number of shares	es		)	(Rupees in 000)				
HOUSEHOLD GOODS Pak Elektron Limited	1,312,011	500,146	ı	•	1,812,157	31,576	25,642	(5,934)	2.04	1.89	1.49
PERSONAL GOODS Artistic Denim Limited	158,200	•	'	100,961	57.239	2,461	1,116	(1,345)	0.09	0.08	0.07
Gul Ahmed Textile Mills	64,500	•	•	64,500		•	•				
Nishat Mills Limited	1,362,130	1	1	1	1,362,130	61,613 <b>64,074</b>	88,525	26,912 <b>25,567</b>	7.03	6.52	0.39
TOBACCO Pakistan Tobacco Company Limited	413,200	•	•	413,200	'	1	1				•
PHARMA AND BIO TECH					•		1				
Searle Pakistan Limited	889,754	1	1	733,201	156,553	9,404	10,019	615	0.80	0.74	0.51
FIXED LINE TELECOMMUNICATION Wateen Telecom Limited	1,000,000	1	1	1,000,000	, '	1		,			
ELECTRICTY					•				į.		
Hub Power Company Limited	1,221,266	•	•	•	1,221,266	35,483	45,969	10,486		3.38	0.11
Not Addu Power Company Limited	1,086,400	1	1	1	1,086,400	88,098	90,707	2,609	5.33	67.6	0.12
BANKS Allied Bank Limited	1,363,377	•	115,337	210,000	1,268,714	61,320	75,400	14,080	5.99	5.55	0.15
Bank Al Habib Limited	650,000	1	130,000	- 246 840	780,000	21,775	22,643	898	1.80	1.67	0.09
MON THE METH ANGE	0.000	ı	ı	2,0,0		83,095	98,043	14,948		ı	ı
NON LIFE INSUKANCE IGI Insurance	164,550	1	ı	1	164,550	25,062 <b>25,062</b>	16,453	(8,609)	1.31	1.21	0.23
Total as at 31 March 2011					. 11	942,136	1,063,573	121,437	,		

Ξ.

0.94

1.02

2,985

12,828

9,843

(21,875)(21,875)

31,718

781,220

76,522

0.07

5.72

6.17

77,746

23,397

23,397

563,866

494,175

Fixed income and other debt securities (Government securities) - at 'fair value through profit or loss'

	Tenor	As at 1 July 2010	Purchases during the period	Sales / matured during	As at 31 March 2011	Cost as at 31 March 2011	Market value as at 31 March	Appreciation / (diminution) as at 31 March	percentage of investments net a	percentage of pe
Trassury bils			Face value	value				2011		
13 Annuer 2010	3 Months		20 000	20 000						
13 August 2010	3 Months		90,000	90,000				•		
25 February 2010	6 Months		200,000	200,000	•	•	•	•	•	,
27 August 2009	1 Year		75,000	75,000	1	,	•	1	•	,
8 October 2009	1 Year		25,000	25,000	•	•	•	,	•	,
26 August 2010	3 Months		187,500	187,500	•	•	•	•	,	,
26 August 2010	3 Months		150,000	150,000	•	•	•	•	•	,
9 September 2010	3 Months		65,000	92,000	•	•	•	•	•	,
20 May 2010	3 Months	100,000	•	100,000	•	•	•	•	•	,
3 June 2010	3 Months	75,000	•	75,000	•	•	•	•	•	,
17 June 201	3 Months	25,000	•	25,000	•	•	•	•	•	,
7 October 2010	3 Months	•	15,000	15,000	•					
16 November 2010	3 Months		300,000	300,000		•	•	•	•	•
04 November 2010	3 Months	•	50,000	50,000	•	•	•		•	
Total as at 31 March 2011		, ,	1,207,500	1,407,500						

5.3 Investment in shares listed in Pakistan - ' Available for sale'

													Ī
											Market value as	Market value as a percentage	Paid up
		-			Acat	Cost	Impairment	Cost less		(Diminuition)	of		value
Name of the investee company	As at 1	Furchases	right	Sales	31 March	as at	npto	impairment	asat	/ appreciation			of shares
	July 2010	_		during	2011	31 March	31 March	recognised		as at		,	held as a
	•	period	during	the period		2011	2011	upto		31 March	investments	net assets	percentage
			the period					31 March		2011			of total paid
								2011					up capital of
			Number of shares	es				(Rupees in 000)					

Shares of listed companies
- fully paid ordinary shares
/ certificates of Rs. 10 each
unless stated otherwise

112,773 945,268 CHEMICALS Fauji Fertilizer Company Limited

1 1 781,220 76,522 FORESTRY AND PAPER Century Paper & Board Mills Limited Security Paper Limited

Name of the investee company	As at 1 July 2010	Purchases during the period	Bonus / right issue during the period	Sales during the period	As at 31 March 2011	Cost as at 31 March 2011	Impairment upto 31 March 2011	Cost less impairment recognised upto 31 March 2011	Market value as at 31 March 2011	(Diminuition) / appreciation as at 31 March 2011	Market value as a percentage of the second o		Paid up value of shares held as a percentage of total paid
			Number of shares	res			)	- (Rupees in 000) -					
INDUSTRIAL METALS AND MINING International Industries	600		60		60			7			ć	, C	લ વ
Limited	207,012	•	100,402	•	002,414	27,362		27,362	31,874	4,512	7.53	7.33	0.30
GENERAL INDUSTRIALS Packages Limited	415,041	1			415,041	41,386	•	41,386	48,937	7,551	3.89	3.60	0.49
						41,386		41,386	48,937	7,551			
AUTOMOBILE AND PARTS													
Pak Suzuki Motor Company Limited	318,300	•	,	,	318,300	31,229	(13,872)	17,357	22,112	4,755	1.76	1.63	0.39
						31,229	(13,872)	17,357	22,112	4,755			
FOOD PRODUCERS Nestle Pakistan Limited	7,300	'	•	7,300	·		٠	·		·		,	٠
SEDECINAL COODS					·	•		•	•	•			
Artistic Denim Limited Gul Abmed Textile	95,400	•	i	i	95,400	4,701	(2,840)	1,861	1,860	(1)	0.15	0.14	0.11
Mills Limited Kohinoor Mills Limited	70,291			70,291	- 418.180	- 10.796	- (10.159)	- 637	- 989	·	- 0.05	- 0.05	- 0.82
						15,497	(12,999)	2,498	2,496	(2)			
TOBACCO Pakistan Tabacco Company Limited	300,000	1	'	300,000	'	1	,	•	•	'		•	
•						•		•	•				
Total as at 31 March 2011						170,589	(48,746)	121,843	195,993	74,150			

Investments as at 31 March 2011 include shares having a market value of Rs. 70.235 million (30 June 2010: Rs. 49.002 million) which have been pledged with National Cleaning Company of Pakistan Limited for guaranteeing settlement of the Fund's trades in accordance with Circular number 11 dated 23 October 2007 issued by the Securities & Exchange Commission of Pakistan.

5.5 Net unrealised appreciation / (diminution) in value of investments 'at fair value through profit or loss'	31 March 2011 Un-audited (Rupee	30 June 2010 Audited s '000)
wo and value and one product of 1000		
Market value of investments	1,063,573	1,515,476
Less: Cost of investments	(942,136)	(1,553,732)
	121,437	(38,256)
Less: Net unrealised appreciation in the fair value of investments at		
fair value through profit or loss at the beginning of the period	38,256	403,027
Add: Realised on disposal during the period	17,615	(307,710)
	55,871	95,317
5.6 Net unrealised (diminution) / appreciation in fair value of investments classified as 'available for sale'	177,308	57,061
Market value of investments	195,993	263,815
Cost of investment	(170,589)	227,309
	25,404	36,506
Add: accumulated impairment at the end of period	48,746	50,669
Net unrealised appreciation in fair value of investments at the end of the period	74,150	87,175
Less: Net unrealised appreciation in fair value of investments		
at the beginning of the period	(87,175)	(63,965)
	(13,025)	23,210

5.7 As at March 31, 2011, the management has carried out a scrip-wise analysis of impairment in respect of equity securities classified as available for sale. Accordingly, the management has charged an impairment loss amounting to Rs. 774 thousand for the nine months ended 31st March 2011.

#### 6 CONTINGENCIES AND COMMITMENTS

Through the Finance Act, 2008 an amendment was made in section 2(f) of the Workers' Welfare Fund Ordinance, 1971 (the WWF Ordinance) whereby the definition of 'Industrial Establishment' has been made applicable to any establishment to which West Pakistan Shops and Establishment Ordinance, 1969 applies. The Mutual Funds Association of Pakistan (MUFAP), on behalf of its members filed a constitutional petition in the High Court of Sindh (SHC) praying it to declare that the funds are not establishments and as a result are not liable to pay contribution to the WWF. The honorable court has rejected the petition on technical grounds stating that MUFAP is not the aggrieved party in this case and required the aggrieved parties to approach the courts for the said petition. In response a petition has been filed with the SHC by some of Mutual Funds through their Trustees along with few investors. However, subsequent to filing of the petition, the Ministry of Labour and Manpower (the Ministry) issued a letter which states that mutual funds are not liable for WWF. Further, in a subsequent letter dated July 15, 2010 the Ministry clarified that "Mutual Fund(s) is a product which is being managed / sold by the Asset Management Companies which are liable to contribute towards Workers Welfare Fund under Section-4 of WWF Ordinance 1971. However, the income of Mutual Fund(s), the product being sold, is exempted under the law ibid."

There have been instances whereby show cause notices under section 221 of the Income Tax Ordinance, 2001 have been issued to a number of mutual funds for the recovery of WWF. On December 14, 2010, the Ministry filed its response contesting the said petition. SHC has concluded its hearing and judgement has been reserved.

Based on the advice of the legal counsel handling the case, the Management Company is of the view that WWF is not applicable to the Funds due to the clarification issued by the Ministry which creates vested right, hence provision has not been made in respect of WWF, which if liable, would amount to Re 0.62 per unit.

There were no commitments outstanding as at 31 March 2011 (30 June 2010: Nil).

#### 7 TRANSACTIONS WITH CONNECTED PERSONS

Connected persons include Arif Habib Investments Limited (AHI) being the Management Company (AMC), Arif Habib Corporation Limited (formerly Arif Habib Securities Limited) being the holding company of AHI, Arif Habib Limited and Thatta Cement Limited being companies under common control, Summit Bank Limited (formerly: Arif Habib Bank Limited) and Pakarab Fertilizers Limited being companies under common directorship, Central Depository Company of Pakistan Limited being the trustee, other collective investment schemes managed by the Management Company and directors and officers of the Management Company.

Remuneration to the Management Company and trustee are determined in accordance with the provisions of NBFC regulations and Trust Deeds of the Fund. All other transactions with connected persons are in the normal course of business and are carried out on agreed terms.

Details of transactions with connected persons and balances with them at period end are as follows:

#### 7.1 Transactions during the period

	Nine month 31 Mar		Quarter er 31 Marc	
	2011 (Rupees in	2010	2011 (Rupees in	2010
Arif Habib Investments Limited - Management Company				
Remuneration for the period	24,657	32,856	7,175	10,979
Sales load for the period	619	739	202	192
Summit Bank Limited				
Brokerage expense for the period *	486	830	158	238
Arif Habib Bank Limited				
Markup income for the period	1,534	7,046	524	1,497
Central Depository Company of Pakistan Limited - Trustee				
Remuneration for the period	1,983	2,394	608	796
CDS charges	21	50	10	16
Directors and executives of the management company				
Issue of 958,617 units (2010: 1,041,697) and 411,439 units				
(2010: 239,020) for the nine months and quarter respectively	54,113	61,307	24,798	14,832
Redemption of 982,363 units (2010: 986,747) and 446,690 units (2010: 225,312) for the nine months and quarter				
respectively	55,493	58,519	26,993	13,977
Issue of 38,063 bonus units (2009: nil units) during the period	1,889			
during the period	1,009			
Arif Habib Corporation Limited ( formerly Arif Habib Securities Limited)				
Sale of nil shares (2010: 668,750 shares)	<u> </u>	33,694	<u> </u>	7,492

7.2

	31 March 2011 Un-audited	30 June 2010 Audited
Amounts outstanding as at period / year end	(Rupees	s '000)
Arif Habib Bank Limited		
Accrued markup receivable	133	401
Bank balance	58,843	4,869
Arif Habib Investments Limited - Management Company		
Management fee and sales load payable	2,491	3,465
Directors and executives of the management company		
Units held 208,180 (2010: 194,582 units)	12,170	11,546
Central Depository Company of Pakistan Limited - Trustee		
Security deposit	200	200
Trustee fee and CDS charges payable	197	242
Pakistan Income Enhancement Fund		
Receivable from Pakistan Income Enhancement Fund	3,319	482
Pakistan Income Fund		
Payable to Pakistan Income Fund	<u> </u>	2,406

<sup>\*</sup> The amount disclosed represents the amount of brokerage paid to connected persons and not the purchase or sale value of securities transacted through them. The purchase or sale value has not been treated as transactions with connected persons as the ultimate counter parties are not connected persons.

## 8 DATE OF AUTHORISATION FOR ISSUE

These financial statements were authorised for issue on April 23, 2011 by the Board of Directors of the Management Company.

## 9 GENERAL

**9.1** Figures have been rounded off to the nearest thousand rupees unless otherwise specified.

# For Arif Habib Investments Limited (Management Company)



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